



Collaborative Lawyers of Saskatchewan

"Effective Negotiations: Working Collaboratively With Clients & Counsel"

Workshop Facilitated by: Glen Gardner, Director, Dispute Resolution Office and a team of Co-facilitators

SK Law Society CPD

Accreditation:

5.5 Ethics CPD hours / 1 Loss Prevention Credit

When: Friday, March 12th, 2010

Where: St. Michael's Retreat, Lumsden, SK

Time: 9:00 a.m. to 4:00 p.m.

The Annual General Meeting of the Collaborative Lawyers of Saskatchewan Inc. will be held from Noon to 1:15 p.m. (lunch will be served)

Note: If you still require **ADVANCED TRAINING** ... This workshop will fill that requirement.

Through presentation, discussion of participant experience, demonstration, and interactive learning, the following collaborative practice topics will be addressed:

- Dealing with Self-Defeating Behaviour and Resistance by Clients
- Client Preparation and Assessing Alternatives
- Addressing Client Confidentiality in the Collaborative Process
- Digging Deeper, Developing and Prioritizing Interests
- The Cardinal Rule of Creating and Taking Value in Negotiations
- Debriefing with Clients and Counsel to Avoid Lost Opportunity

Staying the night? . . .

- ❖ Confirmed conference registrants can book a room for an overnight stay at St. Michael's for Thursday night – Cost is \$50.00 per room plus \$9.00 per breakfast (optional).
- ❖ Availability is limited. Call 731-3316 to book a room.



Collaborative Lawyers of Saskatchewan

REGISTRATION

| | |
|------------------------|--|
| Name(s): | |
| Company Name: | |
| Address: | |
| City: | |
| Province: | |
| Postal Code: | |
| Phone #: | |
| Fax #: | |
| E-mail Address: | |

COST: Includes Lunch and Refreshments for all registrants

- \$ 100.00 – Members of Collaborative Lawyers of Saskatchewan Inc.
- \$ 50.00 – Professional Affiliate Members
- \$ 40.00 – Students
- \$ 150.00 – Non-Members

Payment Enclosed \$ _____ To be sent to and cheques made payable to:

Collaborative Lawyers of Saskatchewan Inc.
P. O. Box 653
Regina, SK S4P 3A3

Telephone: (306) 584-3581
Fax: (306) 586-6711
E-mail: lakeviewoffice@sasktel.net

DEADLINE: Registration Form & Payment – March 05, 2010.

CANCELLATION: With full refund permitted until March 05, 2010.
After March 05, 2010 – forfeiture of 50% of registration fee.